



**GLOBAL
SERVICES**

CAPABILITIES STATEMENT



Courtney Fairchild
President & CEO



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COMPANY PROFILE

For 20 years, Global Services has helped over 2,500 government contractors win lucrative civilian and federal contracts in excess of \$20B.

Our team of GSA Multiple Award Schedule (MAS) and Proposal Development experts provide technically-proficient, highly-professional, and customer-focused proposal services and products, that not only reduce the burden on businesses, but lead to wins.

KEY DIFFERENTIATORS



**Renowned Expert
Leadership**



**Simplified Processes and
Templates**



**CO Relationship Management
Pros**



20 Years of Proposal Success



SBA WOSB
Woman Owned Small Business

CORE COMPETENCIES

- GSA Multiple Award Schedule Services
 - GSA Schedule Proposal Compilation / Submission / Negotiation / Award
 - Modifications
 - Contract Maintenance
 - Compliance Consulting
- Proposal Development
 - Proposal Products (Templates / Compliance Matrices)
 - Proposal Management
 - Monthly Assistance Plans
- Training
 - GSA MAS Training for Beginners
 - GSA MAS Post-Award Compliance Training

PAST PERFORMANCE

- Secured over 3,000 MAS Schedule contract awards.
- Modified over 500 MAS Schedule contracts.
- Led over 1,500 Federal Proposals, with a 73% win rate, to include major contracts such as U.S. Army's INSCOM, DoD's DLITE II, USSOCOM, NSA's NSETS III, and GSA GWACs OASIS, STARS, Astro, Alliant, and VETS.

KEY PARTNERS

**PILIERO
MAZZA**

GovCon Club™

WIPP
Women Impacting Public Policy

SCORE govmates™

NAICS: 541611

DUNS: 826932340

CAGE: 86FU9